



**DEFENSE LOGISTICS AGENCY
DEFENSE CONTRACT MANAGEMENT COMMAND
8725 JOHN J. KINGMAN ROAD, SUITE 2533
FT. BELVOIR, VIRGINIA 22060-6221**



IN REPLY
REFER TO

FEB 7 1996

AQOD

**MEMORANDUM FOR COMWDERS OF DEFENSE CONTRACT MANAGEMENT
DISTRICTS
COMMANDER, DEFENSE CONTRACT MANAGEMENT COMMAND
INTERNATIONAL**

**SUBJECT: Waiver from Federal Acquisition Regulation (FAR) and Defense FAR
Supplement (DFARS) Coverage Concerning Field Pricing Reports**

Our new Integrated Product Team (IPT) Pricing initiative, as discussed in my October 25, 1995 memorandum on the subject, uses a concurrent, team pricing approach to expedite the award and modification of contracts. It also eliminates duplication of effort by DCMC and our customers. The clearest examples of duplication are prenegotiation objectives memoranda and field pricing reports. Good negotiators do their own consolidation of audit and technical recommendations and analyses to fully understand their negotiation position and ensure a fair and reasonable price. That effort duplicates the typical field pricing report. Therefore, under the authority delegated to me by the Director of Defense Procurement and the Director of the Defense Logistics Agency, effective with the date of this letter, I am waiving for all designated IPT Pricing sites the FAR, DFARS, and DLA Directive 5000.4 requirements for the preparation of field pricing reports.

This waiver does not lessen our responsibility for providing quality field pricing advice and support. We will continue to provide our customers, at their request, with technical analyses and special reports on rates and factors, contractor business systems (e. g., estimating, accounting) and specific cost elements. We will also help our customers establish prenegotiation objectives, by participating in an IPT Pricing team or by responding to special requests. We will not, though, prepare prenegotiation objectives memoranda for buying office negotiators except as members of the same IPT Pricing team, as they would end up redoing those for the same reason they redo analyses now; but we will negotiate any actions our customers delegate.

The designated IPT Pricing sites are identified in the attachment; others will be added as we implement nationwide this fiscal year. Offices that have not yet been designated are still encouraged to use the IPT Pricing teaming approach. If there are any questions, please contact Mr. David Ricci, Contractor Capability and Proposal Analysis Team, at DSN 427-3376 or (703) 767-3376.

**ROBERT W. DREWES
Major General, USAF
Commander**

Attachment



Designated Integrated Product Team (IPT) Pricing Sites

DPRO Pratt & Whitney	West Palm Beach, FL
DPRO Martin Marietta	Orlando, FL
DPRO Loral Owego	Owego, NY
DCMAO Atlanta	Marietta, GA
DPRO Grumman Corp.	Bethpage, NY
DPRO United Defense	York, PA
DPRO Sikorsky Aircraft	Stratford, CT
DPRO Westinghouse	Sunnyvale, CA
DPRO GTE Government Systems	Mountain View, CA
DCMAO San Francisco	Palo Alto, CA
DPRO McDonnell Douglas	St. Louis, MO
DPRO McDonnell Douglas	Huntington Beach, CA
DPRO Boeing	Seattle, WA
DCMO United Defense	Minneapolis, MN
DCMAO Twin Cities	Minneapolis, MN
DCMAO Van Nuys	Van Nuys, CA
DPRO Martin Marietta	Denver, CO